

置換電動車攜手邁向碳中和目標

隨著《香港電動車普及化路線圖》的公布，配合環保及智慧城市的發展，香港政府積極投入所需資源並制定相關策略和措施，為車主帶來便利無憂的電動車駕駛生活及滿足充電需要。

Tesla 亦致力響應政府計劃，為特選企業及機構¹提供置換電動車優惠²，攜手推動香港於 2050 年前實現碳中和的目標，向『零碳排放·清新空氣·智慧城市』的願景邁進。

香港測量師學會 專屬限定優惠

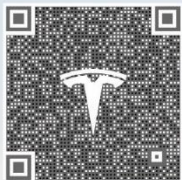
HK\$20,000
以舊換新計劃³

置換 trade-in 你現有的燃油車，可於購買全新 Tesla Model 3 及 Model Y 時享有額外 HK\$20,000 和特快交付。

0% APR
免息分期貸款計劃⁴

經 Tesla 指定合作金融機構作電動車貸款，並完成置換 trade-in 你的燃油車，可享低至 0 % 年利率與長達 60 個月免息分期貸款計劃。

以 Model 3 後輪驅動為例，貸款額為 HK\$341,200（電動車「一換一」計劃價錢），60 個月免息分期貸款約 HK\$5,686.7/月。



如需聯絡產品專員，請在辦公時間致電預約
(星期一至日，早上 10 時至晚上 7 時)

3974-0254



¹ 合資格客戶為 Tesla 香港特選企業和機構的員工及會員，顧客在購買時必須於訂購後七日內遞交有效身份證明（員工證、會員證或公司名片）以享優惠。所有優惠名額有限，先到先得。² 優惠有效期為 2023 年 4 月 14 日至 6 月 30 日，客戶必須以燃油車置換新車並於 2023 年 9 月 30 日或之前完成交付以享有上述優惠。優惠適用於 Model 3 後輪驅動及 Model Y 後輪驅動型號，並受條款及細則約束，詳情請向本公司查詢。Tesla 保留隨時修訂本優惠任何條款及細則之權利，包括取消、終止、修改或停止優惠，而毋須另行通知。如有任何爭議，Tesla 保留最終解釋及決定權。³ 客戶必須以燃油車置換全新 Tesla 電動車，才可享免息分期貸款計劃優惠。⁴ Tesla 指定合作金融機構為 WeLab Bank 及 OCBC Wing Hang Bank Limited 華僑永亨銀行，顧客只能接納其中一間金融機構提供的免息貸款計劃，有關貸款計劃詳情，條款細則及最終審批決定將由相關合作金融機構所決定。

Replacing Gasoline Vehicles with Electric Vehicles Working Together for Carbon Neutrality

With the "Hong Kong Electric Vehicle Popularization Roadmap", and together with the vision of "Zero Carbon Emissions • Clean Air • Smart City", the HKSAR Government has actively invested in the required resources and formulated relevant strategies to bring convenient and seamless electric vehicle driving and charging experience to car owners.

Tesla is committed to support and drive the industry transformation by providing exclusive offers to designated corporations and associations ¹ for a new Tesla electric vehicle purchase ².

Exclusive Offers for The Hong Kong Institute of Surveyors

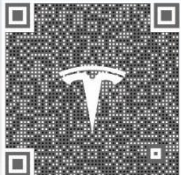
HK\$20,000
Trade-in ³

Trade-in your current gasoline vehicle for the new Tesla Model 3 and Model Y to enjoy extra HK\$20,000 as well as priority delivery.

0% APR
Interest-free
Installment Plan ⁴

Apply for any electric vehicle financing plan with Tesla's selected partnering financial institutions and complete trade-in of your gasoline vehicle to enjoy up to 60-month interest-free installment.

Take Model 3 Rear-Wheel Drive as an example, with total financing amount HK\$341,200 (after 'One-for-One Replacement' scheme), monthly installment amount will be around HK\$5,686.7 with 60-month installment period.



Contact us to schedule a test drive and learn more.
(Mon - Sun, 10AM - 7PM)

3974-0254



¹Eligible clients are employees and members of designated corporations and associations of Tesla Corporate Program in Hong Kong, and must submit a valid identification document (business card, membership card or staff card) within 7 days upon the order date for the offers. All offers are limited and on a first-come-first-served basis. ²Offers are available from 14 April - 30 June 2023, the client must trade-in a gasoline vehicle and complete delivery process by 30 September 2023 to enjoy the offers. Offers are applicable to Model 3 Rear-Wheel Drive and Model Y Rear-Wheel Drive only. Terms and conditions apply, please contact us for details. Tesla reserves the right to change any terms and conditions without prior notice, including cancel, terminate, revise or change the offers. ³The client must trade-in a gasoline vehicle with a new Tesla electric vehicle in order to enjoy the interest-free installment plan offer. ⁴Tesla's selected partnering financial institutions are WeLab Bank and OCBC Wing Hang Bank Limited, the client must only accept one interest-free installment plan from one of the aforementioned financial institutions. The financial institution reserves the right for any final decision on the offer details, terms and conditions, and approval.